

THE \$2 BARGAINING SIMULATION

Secret Instructions

This is zero-sum bargaining and you should get as much of the \$2 as you can, with any story you like.

However, your colleague is quite likely to be wearing a hidden tape recorder, and may be a journalist. Your colleague may be working for a newspaper or may be working for "60 Minutes." (Please be very careful that you would feel comfortable seeing your story in the Washington Post or on television.)